

# **AMONG THE TREES**

An Inside Look At Georgia's Qualified Timberland Property Program

Local Government Services 4/10/2024

# AMONG THE TREES: AN INSIDE LOOK AT GEORGIA'S QUALIFIED TIMBERLAND PROPERTY PROGRAM (QTP)



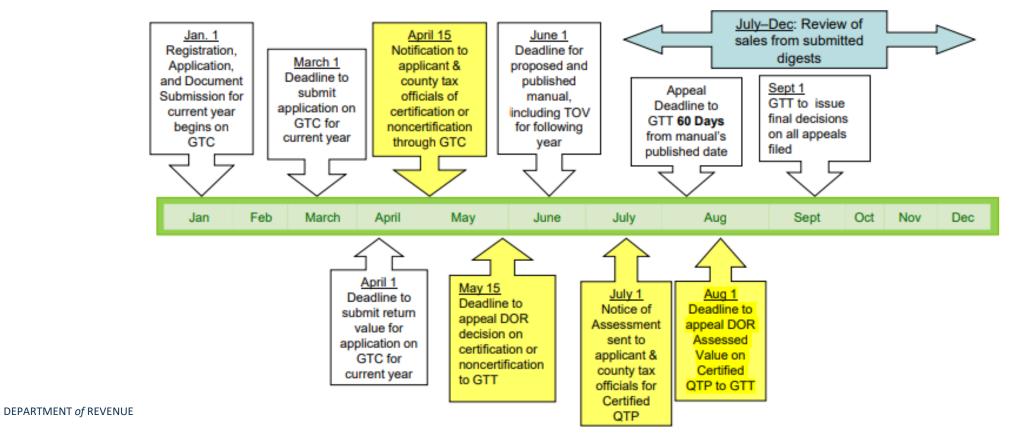
# What is QTP?

<u>'Qualified timberland property'</u> means tangible real property that has as its primary use the good faith, real, actual, and genuine production of trees for commercial uses that is titled to a qualified owner; that consists of at least 50 contiguous acres where the production of trees on the property is being done for the purpose of making a profit and is the primary activity taking place on the property; where a consistent effort has been clearly demonstrated in land management in accordance with accepted commercial forestry practices; and where such qualified owner submits a list of all parcels that contain such timberland property to the Commissioner and certifies that there is a reasonable attainable economic salability of the timber products within a reasonable future time and the production of trees is being done for the purpose of making a profit and is the primary activity taking place on the property.

#### GA Code Section 48-5-600 – 48-5-607

- Tangible Real Property devoted to "Bona fide production of trees" means the good faith, real, actual, and genuine production of trees for commercial uses.
- Production of trees must be primary activity
- Owner must meet certain criteria
- Property must meet certain criteria
- 50% of value is income
- 50% of value is market
- A single owner can have unlimited # acres in QTP

#### **QTP** Timeline



#### **REGISTRATION, APPLICATION, RETURN, AND NOTIFICATIONS**

Property owners desiring the benefit of Qualified Timberland Property assessment must register online with the Department via the Georgia Tax Center (GTC). The Georgia Tax Center is a one-stop shop for electronic filing which enables entities across the nation to file returns required to be submitted to the Georgia Revenue Commissioner (e.g., sales and use tax, withholding tax, 911 fees, motor fuel tax, alcohol licensing applications). Electronic filing in GTC reduces the chances of return errors; provides a secure-encrypted method of delivery; is available 24 hours, 7 days per week; and saves time and money.

 GTC has been modified to accept Qualified Timberland Property owner registration, application, return, and notification functions. Additionally, it allows applicants to estimate their savings through the QTP Soil Productivity Estimation Calculator located on the main screen of the GTC site before applying for the program.

https://gtc.dor.ga.gov

# Registration

- Applicants or companies who have previously registered in GTC for other tax types can login to GTC with previous credentials, navigate to Qualified Timberland Program (QTP) and complete the online application. The QTP program falls under the Central Assessment unit within the Local Government Services Division of the Georgia Department of Revenue. Central Assessment is responsible for the following duties:
- 1. Appraisal of public utilities, railroads, and airline flight equipment
- Appraisal, tax collection, and tax distribution on railroad equipment companies
- Collection and distribution of payments in lieu of tax made by Tennessee Valley Authority

# Registration

- 4. Collection and distribution of Public Service Commission fees
- **5**. Tax collection on certain chartered railroads
- 6. Appraisal of Qualified Timberland Property
- In addition, county tax offices must also register with GTC in order to receive notifications and review correspondence issued by the Department.

# Application

Once registered in GTC, applicants will then be able to electronically file an application and return property requesting assessment under the QTP program. Applications must be filed annually between January 1<sup>st</sup> and March 1<sup>st</sup>. Failure to annually renew the QTP application will result in the property being decertified for the program.

A QTP application may be amended or withdrawn at any time prior to the initial certification or non-certification by the Department through written notification of such amendment or withdrawal to the Department.

# Application

The following information and digital documents could be needed for the successful completion of the application.

- Recorded deed evidencing legal ownership of the property
- Legal description of the property for which the application is being submitted
- Power of attorney (if not the legal owner of property)
- Soil map (if available)

# Notifications

The Department will send notifications to the applicant via email to the email address provided by the applicant during registration. County tax officials of the counties in which the properties are located will also receive notifications from the Department of certification/non-certification of properties and Notices of Assessment. The parties will access the Department's correspondence through their individual logins on GTC. Notification dates are listed below.

 By April 15<sup>th</sup> – The Department sends notification of certification or noncertification for the QTP Program

By July 1<sup>st</sup> – The Department issues Notices of Assessment for properties certified for the QTP Program

#### SAMPLE LETTER OF CERTIFICATION

Georgia Department of Revenue LOCAL GOVERNMENT SERVICES DIVISION 4125 WELCOME ALL ROAD SW, SUITE 701 ATLANTA, GA 30349-1824 Telephone: (404) 724-7008



Charles A. Nazerian, Director

Frank M. O'Connell, State Revenue Commissioner

Letter ID:	L1352202672
Issued Date:	18-Apr-2023

#### QUALIFIED TIMBERLAND PROPERTY CERTIFICATION

#### Why are you getting this letter:

- The Department has certified the Qualified Owners and Qualified Timberland Properties for the 2023 tax year
- Specific data regarding the timberland property such as ecological region, forest type, soil productivity
  classifications, and acreage delineations, are being compiled for the final assessment.
- A notice of assessment will be issued by the Department of Revenue that provides the Qualified Timberland Fair Market Value to be used as the basis for ad valorem taxation for the 2023 tax year.
- The following page(s) list the certified Qualified Owners and Qualified Timberland Properties in HARRIS county.

#### If dissatisfied with the Certification:

 The county board of tax assessors may appeal the Department's certification of Qualified Owner or the Department's certification of property as Qualified Timberland Property for the 2023 tax year to the Georgia Tax Tribunal, by 18-May-2023.

#### What to expect next:

The Department of Revenue will issue a notice of assessment for all Qualified Owners and Properties that
will provide the Qualified Timberland Fair Market Value to be used as the basis for ad valorem taxation
for the 2023 tax year.

#### SAMPLE LETTER OF CERTIFICATION

Qualified Timberland I Certification Tax Year: 2023	Property				er Id: e Number:	L1352202672 1
Taxpayer Name And Address	Account Number	Parcel ID	Land Land District Lot	GMD	Acreage	Taxpayer's Declaration of Value
BLENHEIM TIMBER, 115 PERIMETER CEN NE STE 940 ATLANTA GA 30346-	TER PL					
	0	095 073			101.25	96,468
MARK T. SEAMAN KESTREL TIMBER, I 115 PERIMETER CEN NE STE 940 ATLANTA GA 30346-	TER PL					
	0	084 051			145.19	172,264
	0	050 001			120.00	135,764

The Qualified Timberland Property owner(s) listed has registered to do business in Georgia and has registered with the Revenue Commissioner; has certified to the commissioner that such individual or entity is engaged in the bona fide production of trees for the primary purpose of producing timber for commercial uses; and has certified that there is a reasonable attainable economic salability of the timber products on the subject property within a reasonable future time.

The Qualified Timberland Property listed is primarily used for the production of trees for the purpose of making a profit and such use is demonstrated through a consistent effort in land management in accordance with accepted commercial forestry practices including but not limited to reforestation, periodic thinning, undergrowth control, fertilization, prescribed burning, sales of timber, and maintenance of firebreaks.

#### **SAMPLE LETTER OF NON-CERTIFICATION**

Georgia Department of Revenue LOCAL GOVERNMENT SERVICES DIVISION 4125 WELCOME ALL ROAD SW, SUITE 701 ATLANTA, GA 30349-1824 Telephone: (404) 724-7008



Charles A. Nazerian, Director

Frank M. O'Connell, State Revenue Commissioner

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 Letter ID: L1639187888 Issued Date: 18-Apr-2023

#### QUALIFIED TIMBERLAND PROPERTY NON-CERTIFICATION

Why are you getting this letter:

- The Department has denied certification as Qualified Owner and/or denied certification of property as Qualified Timberland Property for the 2023 tax year.
- The following page(s) list the non-certified owners and Timberland Properties in FLOYD county.

#### What you need to do:

- The Timberland Property listed must be appraised and assessed by the county.
- The county board of assessors is required to issue a notice of assessment to taxpayers for all listed Timberland Property.

#### What the Taxpayer may do:

 The taxpayer may appeal the Department's non-certification as a Qualified Owner or the Department's non-certification of their property as Qualified Timberland Property for the 2023 tax year to the Georgia Tax Tribunal, by 18-May-2023.

#### SAMPLE LETTER OF NON-CERTIFICATION

Qualified Timberland F Non-Certification	Property				er Id: e Number:	L1639187888 1
Tax Year: 2023				0		
Taxpayer Name And Address	Account Number	Parcel ID	Land Land District Lot	GMD	Acreage	Taxpayer's Declaration of Value
ETO II TRS LLC 115 PERIMETER CEN NE STE 940 ATLANTA GA 30346-						
	0	M17037			818.33	930,820
GOLDENEYE TIMBE 115 PERIMETER CEN NE STE 940 ATLANTA GA 30346-	TER PL					
	0	C13003			126.26	121,015
HUBBLE TIMBER, LI 115 PERIMETER CEN NE STE 940 ATLANTA GA 30346-	TER PL					
	0	F14Y024A			126.00	133,047
	0	D13006			252.60	260,488

#### SAMPLE NOTICE OF ASSESSMENT

#### PT-QTP-NOA (Revised August 2019)

GEORGIA DEPARTMENT OF REVENUE LOCAL GOVERNMENT SERVICES DIVISION 4125 WELCOME ALL ROAD SW, SUITE 701 ATLANTA, GA 30349

HARRIS COUNTY BOARD OF ASSESSORS PO BOX 445 HAMILTON GA 31811-0445

Letter ID: L0289827760

valorem assessment for the tax year shown above. Assessment Notice Date: 30-Jun-2023

Final Appeal Deadline: 30-Jul-2023

Official Tax Matter - 2023 Tax Year

Qualified Timberland Property Assessment

This correspondence constitutes an official notice of ad

The Qualified Timberland Property Fair Market Value, appraised (100%) and assessed (40%) by the Georgia Department of Revenue, as indicated in BOX \*B\* of this notice, will be used by the local government to levy ad valorem tax on your property for the tax year stated above.

Soil productivity classifications and acreage delineations used in the appraisal, along with the statutorily required value comparison to the Forest Land Conservation Use valuation for the subject property, are shown in **BOX** C<sup>\*</sup> of this notice.

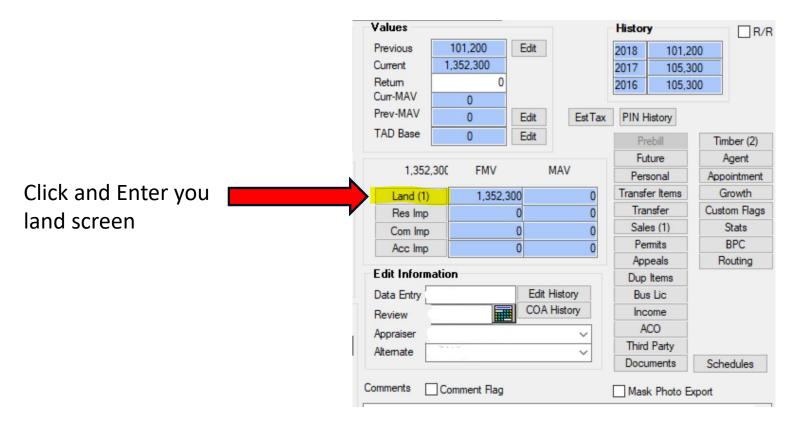
Either the taxpayer or the county board of tax assessors may appeal the Revenue Commissioner's decisions related to the appraised value of the taxpayer's qualified timberland property to the Georgia Tax Tribunal, in accordance with Chapter 13A of Title 50 of the Georgia Code, within 30 days of the date of this notice.

			Account N	umber	C	ounty Lo	cation		Parcel I	D	Acreage
		[	0			HARRI	S		050 001		120.00
	Land District	:	Land L		Lot			GMD	Т		
в	Taxpayer Nam	10				KESTREL TIMBER, LLC					
	Taxpayer's Decla	ration	(Return) of	Value		Qualified	Timbe	rland P	roperty F	air M	larket Value
- 1					100	% Apprai	sed Va	lue		135,7	164
		135,76	4		40'	% Assess	ed Valı	10		54,3	06
			1	Ecologic	al Re	gion: 3			CUVA	Dist	rict: 4
	Soil Productivity Rating	Acrea	ge Timber of P	Ecological Region: 3 Commercial Timberland Table of Per Acre Values		land	Conv Table A	Forest Land Conversion Table of Per Acre Values		nservation Use	
1	1	0.00		,214			0		63		0
	2	40.8		,074			43,862		362		35,204
C	3	0.00		946			0		81		0
_ I	4	0.00		830			0		16		0
	5	0.00		729 654	_		0		23		0
	6	32.7		563	_		21,425		80 04		19,001
	8	46.3		563 497	_		26,084		36		23,350
- 1	8	0.00		497	-		31		54		25
- 1		120.0		444	-		91.402	3	104		77,580
		120.0	~				21,402		-		x 175% 135,764

# Appeal

A taxpayer or county board of tax assessors may appeal the Department's decisions related to such taxpayer's status as a Qualified Owner; the certification or non-certification of such taxpayer's timberland as QTP; or the appraised value of such taxpayer's QTP to the Georgia Tax Tribunal (GTT) within 30 days of the Department's issuance of such decision.

#### **Entering Value Into CAMA System**



# **Entering Value Into CAMA System**

Click on the QTP button highlighted

Parcel No:	002017 -		Non-COV OV	/R 0	Ovr						
	Qualifed Timber Large Tracts		COV OVR Total OVR Va Land Value	alue 0	QTP	Land In	luenc	es %			%
	Urban 💿	Rural L	Last Calc	1,352,300		Topogra	ohy ~		Transitiona	al ~ 1.0	0
fotal Acres	187.10	]		7228 / acre		Comer	~	1.00	Neighborh	oi ~ 1.0	0
Calculated Acres	187.10		Ann (Den I		0.875012	View	$\sim$		Other	~ 1.0	0
Verride Acres	0.00	Clr A/D	Acc/Des 3	$1 \sim 10^{-1} \mathrm{E}_{10} \sim 10^{-1}$	0.870012	Water	~	1.00 N	leighborho	od 1.30	)
)vr Date	11	0	vr Rsn		~		La	and Charact	eristics		
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Road Fronta				Ag	00 ^ De	subrec	W	ater	W	ell	~
Woodlands Woodlands	1			CUV	<u>د</u>		Se	ewer		eptic Tank	~
				CIN							
woodlands	4	1.	33.10	COA	De	elete All	G	as		nk Gas	
woodlands	4	1.	33.10	CUV	De	ply Subs		as ectricity	Та	nk Gas	~
		1.	33.10	CUV	De		B		Ta Ele	ectricity	~
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Urban Subred S/D Frontage Depth Feet from St Acres - Calc Acres - Actual	0 0 0 0 0.00	Eff Frontag Depth Tab Sq Feet Subrec Inf Subrec Va	Front Lige	ot Back Lot	Edit Su Complete Comments Rural Su Land Ty	bs Edits brecords pe Roa vity 9	El Ri Di Za d Fronta	ectricity oad or Street oad Class istrict Drainage eighborhood S oning age (10)	tatus	ectricity wed - Rou bunty ir atic	↓ 

**Entering Value Into CAMA System** 

#### Click on the QTP box highlighted and enter value on Notice of Assessment

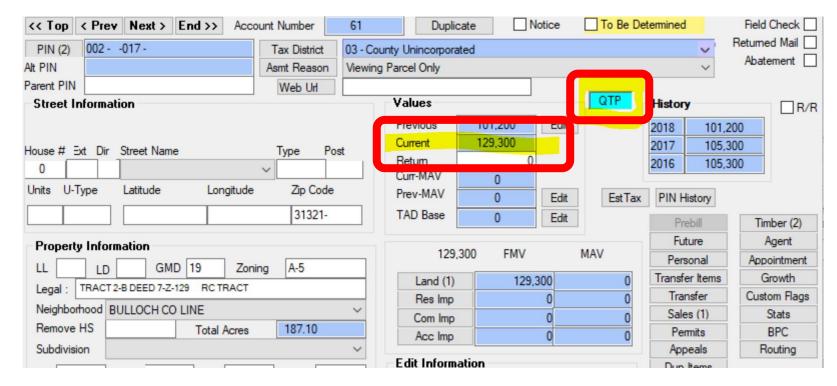
Parcel No: Class	002 -   -017 - Qualifed Timberl	and Pro	OV OVR	129,300 0 129,300	✓ Ovr ✓ QTP	pp	Land I	JOY TF		/ICK			
Strat Land Use	Large Tracts	Land		1,352,300			Lana	inacia	000	%		%	
	Urban 💿	Rural Last C		1,352,300			Topogr	aphy 🚿	/ 1.0	10 Tra	nsitional	1.00	
Total Acres	187.10	]		7228 / acre			Comer	`	/ 1.0	10 Nei	ghborhoo	1.00	
Calculated Acres	187.10	i					View		/ 1.0	0 Oth	er N	/ 1.00	
Override Acres	0.00	Clr A/D Acc/D	es 3 ~	Ev	0.8750	)12	Water		/ 1.0	0 Neig	hborhood	1.30	
Ovr Date	11	Ovr Rsr	1		~			100	Land	Characteri	stics		
Landuse	Producti	vity Acres	Ag/Pr	ef		Add	d subrec		Торо	graphy	Level		~
Road Fronta	ige 9	11.0			∧ 00		l subrec		Wate	r	Well		~
Woodlands Woodlands	1	43.0			C C				Sewe	r		: Tank	~
woodlands	4	133.1	0 000		· ·	De	elete All		Gas		Tank		~
						App	oly Subs		Electr	icity	Electri		~
Urban Subre	cords				*			_	Road	or Street		d - Rough	~
S/D	colda		Front Lot	Daals Lat	Ed	dit Su	bs		Road	Class	Count	v	~
5/5		<b>•</b>	Front Lot	Back Lot	Com	plete	Edits		Distric	t Drainage	Fair	,	~
Frontage	0	Eff Frontage	0						Neigh	borhood Stat	100000000		~
Depth	0	Depth Table		~	Comme	ents			Zonin	g	Resid	ential	~
Feet from St	0	Sq Feet	1	0	Bura	al Su	brecord	le			Theorem		-
Acres - Calc	0.00	Subrec Infl	0.00			nd Typ		ad From		(10)			~
Acres - Actual	0.00	Subrec Value		0	Dee			ad From	tage	(10)			~
Lots / Units	0	Depth Factor		0.0000		ductiv	vity 9	~		Unit Value		3	00
PREF		Unit Value		0.0000	Acr			1.00		Subrec Va	lue	3,300	
Excessive Units	0.0000	Excessive Facto		0.0000	\$/	Acre	Ovr	0		PREF			

DEPARTMENT of REVENUE

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#### **Entering Value Into CAMA System**

Notice that QTP is now active on the main screen with the applied value entered



- Digest Codes
  - "Q" code for classification
  - 4, 5 for stratification



### CALCULATING THE QTP FAIR MARKET VALUE

The calculation of Qualified Timberland Property Fair Market Value (QTP-FMV) requires identification of location (Ecoregion and Conservation Use Value Assessment District); classification of soil types and associated productivity ratings (W1-W9); application of tables of value (Commercial Timberland and Forest Land Conservation Use); and a final value computation equaling the greater of Commercial Timberland Value or 175% of Forest Land Conservation Use Value.

#### **CALCULATING THE QTP FAIR MARKET VALUE – SOIL TYPE**

The Department developed nine (9) soil class productivity ratings for QTP properties based on the prescribed methodology for determining soil productivity classes for Forest Land Protection Act (FLPA) properties pursuant to Department Regulation 560-11-10-.09(3)(b)2(i) and 560-11-11-.12. Providing nine soil productivity classes for QTP properties ensures a more uniform appraisal process in the application of 175 percent of Forest Land Conservation Use Value pursuant to OCGA 48-5-601(e).

Adjusted	Site Index (SI)	Class
0	9	W9
10	59	W8
60	69	W7
70	74	W6
75	79	W5
80	80	W4
81	84	W3
85	89	W2
90	101	W1

#### CALCULATING THE QTP FAIR MARKET VALUE – SOIL CLASS DELINEATION

The Department receives annual GIS parcel data from local county offices statewide as a Digest Submission requirement. The required GIS parcel data must contain a minimum attribute database in addition to the parcel property lines. Minimum attribute data must include but is not limited to the county map and parcel number, the parcel's legal/deeded acreage, the parcel's digest classification code, the tax district code applicable to the parcel, and a description of the tax district code applicable to the parcel appearing on the County Tax Digest for the year in which the digest is being submitted.

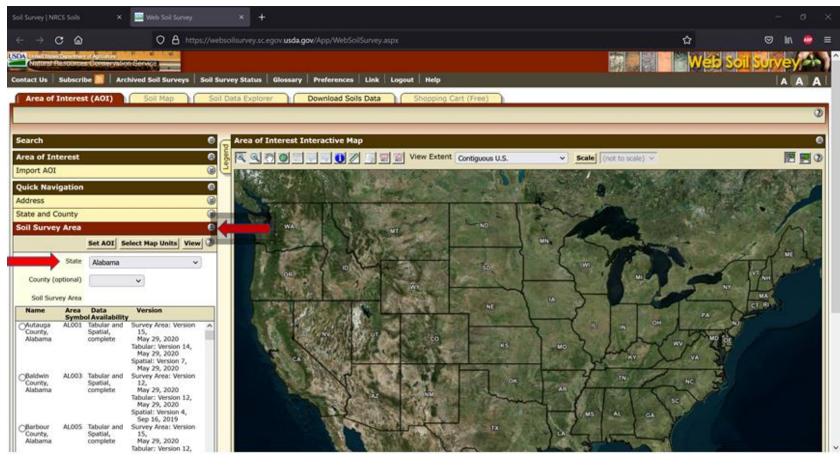
### CALCULATING THE QTP FAIR MARKET VALUE – SOIL CLASS DELINEATION

The Department downloads soil symbol GIS data from the United States Department of Agriculture (USDA) Natural Resources Conservation Service (NRCS) website and converts those soil symbols to one of nine QTP soil class productivity ratings (W1-W9) using the aforementioned methodology.

https://websoilsurvey.sc.egov.usda.gov/App/WebSoilSurvey.aspx

On the left side of the screen under the "Quick Navigation", expand the "Soil Survey Area"

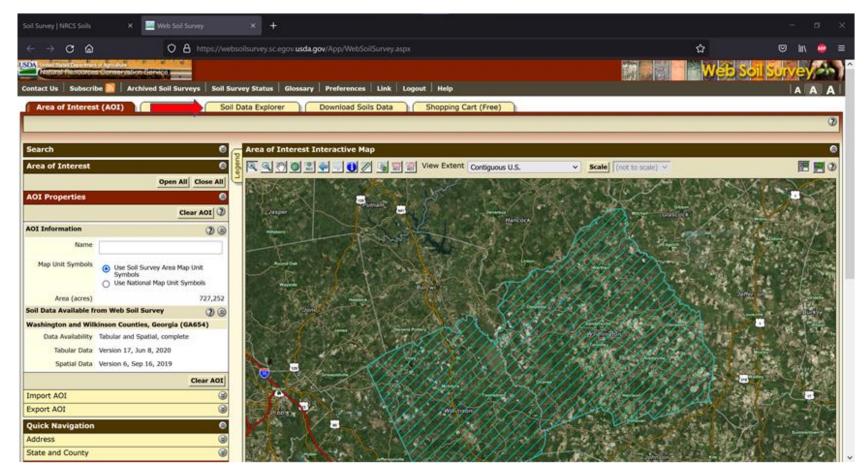
Once expanded, select the state and county you wish





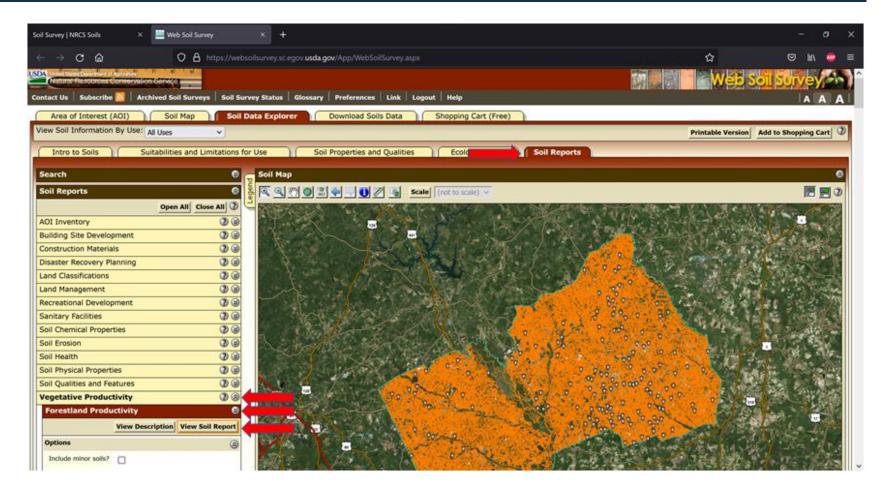
Once the county is selected, click on the "Set AOI" button

Once the Area of Interest is set, navigate to the "Soil Data Explorer" on the tabs at the top of the map



Navigate to the "Soil Reports" tab

Use the left-hand navigation pane to expand "Vegetative Productivity" then "Forestland Productivity", and click the "View Soil Report" button



Scrolling below the map will show the Forestland Productivity. Each represented Map Unit Symbol, such as AaB or Aac, will display the common trees that can be produced with that soil type.

Map unit symbol and soil name	Common trees	Site Index	Base Age	Site Index Curve Number	Volume Growth Rate (CMAI)
		ft	yrs		cu ft/ac/yr
AaB—Ailey loamy coarse sand, 2 to 5 percent slopes					
Ailey	longleaf pine	60	50 TA	USDA 1929 (580)	57.00
AaC—Ailey loamy coarse sand, 5 to 8 percent slopes					
Ailey	longleaf pine	60	50 TA	USDA 1929 (580)	57.00

#### **CALCULATING THE QTP FAIR MARKET VALUE**

**Illustration**: Location Assignment for 1,000 acres located in Ware County

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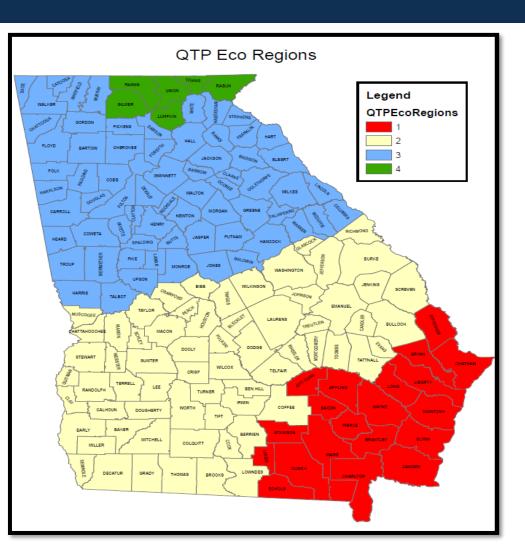
Eco	region	= #1
	0	

**CUVA District = #9** 

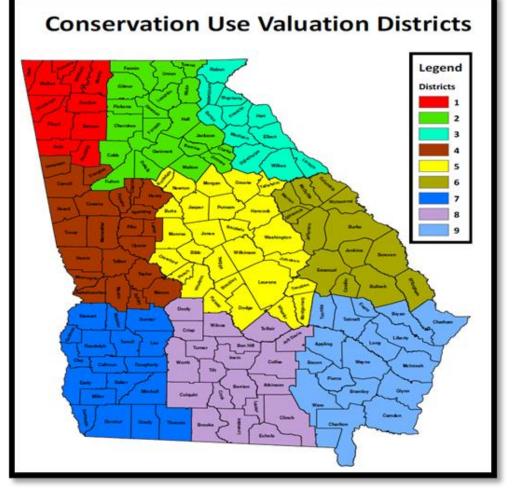
County Number	County Name	Ecological Region (1-4)	Conservation Use Value Area (1-9)
146	WALKER	3	1
147	WALTON	3	2
148	WARE	1	9
149	WARREN	3	6
150	WASHINGTON	2	5
151	WAYNE	1	9

#### 1. Lower Coastal Plain

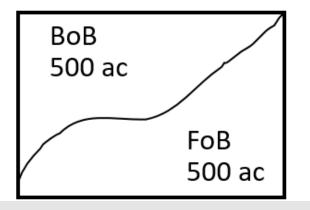
- 2. Upper Coastal Plain
- 3. Piedmont and Ridge-Valley
- 4. Blue Ridge Mountains



- 1. Northwest
- 2. North Central
- 3. Northeast
- 4. West Central
- 5. Central
- 6. East Central
- 7. Southwest
- 8. South Central
- 9. Southeast



### **CALCULATING THE QTP FAIR MARKET VALUE**



Ware County (#148) 500 acres (BoB – Bonifay loamy sand) with productivity rating '2' 500 acres (FoB – Foxworth sand) with productivity rating '6'

DEPARTMENT of REVENUE

Soil	SI	SM	EL	SMA	ELA	ASI	SICLASS			
AbA	90	S	s	1.00	1.00	90	1	Seedling M	ortality Factors	
BoB	85	S	S	1.00	1.00	85	2	М	0.95	
CnB	82	S	S	1.00	1.00	82	3	S	1.00	
CnD	82	S	S	1.00	1.00	82	3	V	0.80	
CPA	95	۷	v	0.80	0.70	53	8			
DDA	70	۷	v	0.80	0.70	39	8	Equip Limi	tation Factors	
FaA	90	S	S	1.00	1.00	90	1	M	0.90	
FbB	90	S	s	1.00	1.00	90	1	S	1.00	
FoB	80	S	М	1.00	0.90	72	6	V	0.70	
FuB	85	S	S	1.00	1.00	85	2			
KJA	103	V	S	0.80	1.00	82	3	Adj Sit	e Index (SI)	Class
KJA KOA	103 94	V V	S M	0.80 0.80	1.00 0.90	82 68	3 7	Adj Sit	e Index (SI) 9	Class 9
								-	• •	
KOA	94	۷	М	0.80	0.90	68	7	0	9	9
KOA LaC	94 74	V S	M M	0.80 1.00	0.90 0.90	68 67	7 7	0 10	9 59	9 8
KOA LaC LdA	94 74 84	V S S	M M S	0.80 1.00 1.00	0.90 0.90 1.00	68 67 84	7 7 3	0 10 60	9 59 69	9 8 7
KOA LaC LdA LeA	94 74 84 75	V S S V	M M S M	0.80 1.00 1.00 0.80	0.90 0.90 1.00 0.90	68 67 84 54	7 7 3 8	0 10 60 70	9 59 69 74	9 8 7 6
KOA LaC LdA LeA LoA	94 74 84 75 70	V S S V V	M S M	0.80 1.00 1.00 0.80 0.80	0.90 0.90 1.00 0.90 0.90	68 67 84 54 50	7 7 3 8 8	0 10 60 70 75	9 59 69 74 79	9 8 7 6 5
KOA LaC LdA LeA LoA LYA	94 74 84 75 70 0	V S S V V V	M S M M	0.80 1.00 1.00 0.80 0.80 0.80	0.90 0.90 1.00 0.90 0.90 0.90	68 67 84 54 50 0	7 7 3 8 8 8 9	0 10 60 70 75 80	9 59 69 74 79 80	9 8 7 6 5 4
KOA LaC LdA LeA LoA LYA MaA	94 74 84 75 70 0 70	V S S V V V M	M M S M M M S M M M S M M M S M M S M M S M M S M M S M M S M S M M S M M S M M S M S M M S M S M M S M S M M S	0.80 1.00 0.80 0.80 0.80 0.95	0.90 0.90 1.00 0.90 0.90 0.90 0.90	68 67 84 54 50 0 60	7 7 3 8 8 9 8 9 8 7	0 10 60 70 75 80 81	9 59 69 74 79 80 84	9 8 7 6 5 4 3

**Example:** Soil classification with productivity ratings by county:

# CALCULATING THE QTP FAIR MARKET VALUE

- Tables of Per Acre Values
- Determining the fair market value of qualified timberland property requires application of two separate tables of value: (1) Commercial Timberland Table of Values, and (2) Forest Land Conservation Use Table of Values.

# CALCULATING THE QTP FAIR MARKET VALUE

2022 Commercial Timberland Table of Per Acre Values

The following Table of Per Acre Values represents a weighted reconciliation of the Market (50%) and Income (50%) approaches developed to produce bare land 'fair market' values of land used for commercial timber production in Georgia.

#### **CALCULATING THE QTP FAIR MARKET VALUE**

2022 COMMERCIAL TIMBERLAND TABLE OF PER ACRE VALUES											
		SOIL PRODUCTIVITY RATING									
		1	2	3	4	5	6	7	8	9	
E	1	1,152	<mark>1,043</mark>	839	770	713	<mark>653</mark>	529	449	388	
O R	2	953	852	680	613	558	520	425	360	338	
E G I	3	870	801	734	671	616	583	523	485	396	
O N S	4	962	904	853	801	743	686	616	580	551	

# CALCULATING THE QTP FAIR MARKET VALUE

#### **Example:**

Ware County is located in Ecoregion #1 and the subject property contains 500 acres rated at soil productivity #2 and 500 acres rated at soil productivity #6.

500 ac x \$1043 = \$521,500

500 ac x \$653 = \$326,500

Total Value = \$848,000 Commercial Timberland Value

## **CALCULATING THE QTP FAIR MARKET VALUE**

#### 2022 Forest Land Conservation Use Table of Values

The following Table of Per Acre Values also represents a reconciliation of the Income (65%) and Market (35%) approaches developed to produce bare land 'current use' values of property used primarily for the good faith subsistence or commercial production of trees, timber, or other wood and wood fiber products from or on the land including land conservation and ecological forest management in which commercial production of wood and wood fiber products may be undertaken primarily for conservation and restoration purposes rather than financial gain.

#### **CALCULATING THE QTP FAIR MARKET VALUE**

"Projected" 2022 FOREST LAND CONSERVATION USE TABLE OF PER ACRE VALUES												
		SOIL PRODUCTIVITY RATING										
		1	2	3	4	5	6	7	8	9		
	1	958	859	781	716	656	608	570	522	477		
C U V	2	1,297	1,174	1,059	959	883	829	782	718	651		
А	3	1,271	1,106	998	959	883	808	680	552	462		
D I	4	935	837	759	696	606	564	490	424	344		
S T	5	796	737	678	620	559	504	441	381	316		
R	6	788	723	660	602	537	476	412	347	283		
I C	7	840	767	699	627	553	483	412	338	267		
т S	8	918	831	745	660	574	490	404	319	260		
-	9	929	<mark>837</mark>	759	676	587	<mark>506</mark>	419	335	260		

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# CALCULATING THE QTP FAIR MARKET VALUE

#### **Example:**

Ware County is in CUVA District #9, and the subject property contains 500 acres rated at soil productivity #2 and 500 acres rated at soil productivity #6.

500 ac x \$837 = \$418,500

500 ac x \$506 = \$253,000

Total Value = \$671,500 Forest Land Conservation Use

## **CALCULATING THE QTP FAIR MARKET VALUE**

Final Value and Comparison

Pursuant to the Georgia Constitutional amendment and supporting statutes, the fair market value of qualified timberland property shall be at least 175% of such property's forest land conservation use value. This requires a final comparison to determine whether the value produced by the Commercial Timberland Table of Values is at least 175% of the value produced by the Forest Land Conservation Use Table of Values.

# CALCULATING THE QTP FAIR MARKET VALUE

#### **Example:**

The final QTP-FMV of the previously illustrated 1,000-acre tract in Ware County is \$1,175,125. The value produced by the 2022 Commercial Timberland Table of Values is less than 175% of the property's 2022 Forest Land Conservation Use Value.

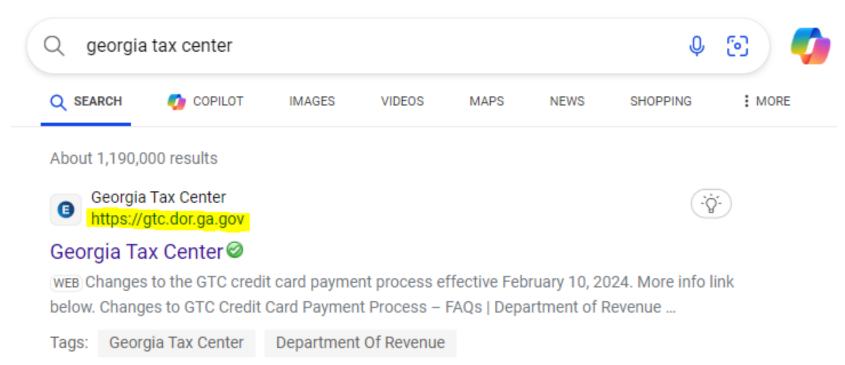
Forest Land Conservation Use Value = \$671,500

Forest Land Conservation Use Value x 1.75% = \$1,175,125

Commercial Timberland Value = \$848,000

**Qualified Timberland Property Fair Market Value = \$1,175,125** 

### **CALCULATING THE QTP FAIR MARKET VALUE**



#### **CALCULATING THE QTP FAIR MARKET VALUE**



#### Tools

Search distributions or access the Qualified Timberland Property calculator.

- > TVA Distribution
- > Railroad Equipment Distribution
- > QTP Estimation Calculator

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## CALCULATING THE QTP FAIR MARKET VALUE

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Qualified Timberland Property (QTP) Estimation Calculator									
Enter in your County Map and Parcel # in the search below to estimate your property value in the Qualified Timberland Property (QTP) program based on the soil productivity classes.									
* County Map and Parcel	County *								
Required	Required	✓ Search							

?

#### **CALCULATING THE QTP FAIR MARKET VALUE**

County	HARRIS	
County Map and Parcel #	050 001	
Ecological Region	QTP3	
Total Property Acres		120.00

		Soil Class	Soil Symbol	Soil Symbol	Soil Productivity	Acres	Commercial Timberlan	FLPA Value
Ū	×	W9			649.0000	0.05	32.45	18.20
Ċ	×	W6			842.0000	32.81	27,626.02	19,587.57
Ū	×	W2			1173.0000	40.95	48,034.35	36,322.65
ſĊ	×	W7			755.0000	46.19	34,873.45	23,972.61
4	Rows					120.00	110,566.27	79,901.03

Total Commercial Timberland Value	110,566.27
Total FLPA Value	79,901.03
175% of FLPA Value	139,826.80
Estimated QTP Fair Market Value	<mark>- 139,826</mark> -

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